

# Operational Summary

For the Fiscal Year ending March 31, 2003

May 13, 2003

Mitsubishi Chemical Corporation

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## Number of Affiliates

	<b>31-Mar 2003</b>	<b>31-Mar 2002</b>	<b>Differences</b>
<b>Consolidated subsidiaries</b>	<b>182</b>	<b>168</b>	<b>14</b>
<b>Japan</b>	<b>111</b>	<b>98</b>	<b>13</b>
<b>Overseas</b>	<b>71</b>	<b>70</b>	<b>1</b>
<b>Affiliates accounted for by the equity method</b>	<b>100</b>	<b>113</b>	<b>(13)</b>
<b>Total</b>	<b>282</b>	<b>281</b>	<b>1</b>

## Consolidated Statements of Operations

(Billions of Yen)

	2003	2002	Differences
<b>Net sales</b>	<b>1,887.5</b>	<b>1,780.3</b>	<b>107.2</b>
<b>Operating income</b>	<b>92.0</b>	<b>34.8</b>	<b>57.2</b>
Income(Expenses) on financing activities	(11.4)	(17.0)	5.6
[Dividend income included in above]	[2.8]	[1.7]	[1.1]
Other non-operating income(expenses)	(9.7)	(11.0)	1.3
Equity in earnings of non-consolidated subsidiaries and affiliates	4.7	0.3	4.4
<b>Ordinary income(loss)</b>	<b>75.6</b>	<b>7.1</b>	<b>68.5</b>
Extraordinary gain(loss)	(31.8)	(62.5)	30.7
<b>Income(Loss) before income taxes</b>	<b>43.8</b>	<b>(55.4)</b>	<b>99.2</b>
Current income taxes	(10.4)	(22.8)	12.4
Deferred income taxes	(9.4)	33.9	(43.3)
Minority interests in consolidated subsidiaries	(2.6)	(0.9)	(1.7)
<b>Net income(loss)</b>	<b>21.4</b>	<b>(45.2)</b>	<b>66.6</b>

## Consolidated Net Sales by Major Business Segments

(Billions of Yen)

	2003	2002	Differences	Comments
<b>Total</b>	<b>1,887.5</b>	<b>1,780.3</b>	<b>107.2</b>	
<b>Petrochemicals</b>	<b>679.1</b>	<b>643.5</b>	<b>35.6</b>	Higher sales price, Increase in sales volume
<b>Specialty Chemicals</b>	<b>451.8</b>	<b>458.3</b>	<b>(6.5)</b>	
<b>Carbon and Agrochemicals</b>	<b>159.5</b>	<b>164.9</b>	<b>(5.4)</b>	Decrease in sales volume of fertilizers; sale of agricultural business
<b>Information and Electronics Related Products</b>	<b>177.3</b>	<b>185.0</b>	<b>(7.7)</b>	Increase in sales volume of Digital Versatile Disc and Decrease in sales volume of CD-R/RW; Sale of Western Litho Plate & Supply Company in US
<b>Specialty Chemicals</b>	<b>115.0</b>	<b>108.4</b>	<b>6.6</b>	Increase in sales volume of Active Pharmaceutical Ingredients business, API Corporation; newly consolidated in the middle of year 2002
<b>Functional Products</b>	<b>320.7</b>	<b>337.8</b>	<b>(17.1)</b>	Decrease in sales revenue of building materials business; Sale of Plastic Pallet business
<b>Healthcare</b>	<b>320.0</b>	<b>224.6</b>	<b>95.4</b>	Mitsubishi Pharma Corporation; newly consolidated in the middle of year 2002, Iatron laboratories, Inc., Dia-Iatron Co.,Ltd; newly consolidated
<b>Services</b>	<b>115.9</b>	<b>116.1</b>	<b>(0.2)</b>	

## Consolidated Operating Income by Major Business Segments

(Billions of Yen)

	2003	2002	Differences	Analysis (Roughly estimated)			
				Price	Volume	Costs	Others
<b>Total</b>	<b>92.0</b>	<b>34.8</b>	<b>57.2</b>	(20.6)	38.0	30.7	9.1
<b>Petrochemicals</b>	<b>20.6</b>	<b>(8.1)</b>	<b>28.7</b>	0.9	8.9	12.2	6.7
<b>Specialty Chemicals</b>	<b>30.5</b>	<b>8.2</b>	<b>22.3</b>	(4.2)	15.1	12.6	(1.2)
<b>Carbon and Agrochemicals</b>	<b>6.5</b>	<b>6.3</b>	<b>0.2</b>	(3.6)	0.2	4.4	(0.8)
<b>Information and Electronics     Related Products</b>	<b>15.4</b>	<b>(1.7)</b>	<b>17.1</b>	(0.2)	9.7	7.9	(0.3)
<b>Specialty Chemicals</b>	<b>8.6</b>	<b>3.6</b>	<b>5.0</b>	(0.4)	5.2	0.3	(0.1)
<b>Functional Products</b>	<b>10.8</b>	<b>11.1</b>	<b>(0.3)</b>	(6.5)	1.6	6.0	(1.4)
<b>Healthcare</b>	<b>30.5</b>	<b>24.5</b>	<b>6.0</b>	(9.9)	12.1	(1.4)	5.2
<b>Services</b>	<b>9.9</b>	<b>9.6</b>	<b>0.3</b>	(0.9)	0.3	1.1	(0.2)
<b>Corporate</b>	<b>(10.3)</b>	<b>(10.5)</b>	<b>0.2</b>	0.0	0.0	0.2	0.0

## Consolidated Extraordinary Gain(Loss)








(Billions of Yen)

	2003	2002	Difference
<b>Total</b>	<b>(31.8)</b>	<b>(62.5)</b>	<b>30.7</b>
<b>Extraordinary gain</b>	<b>25.0</b>	<b>10.3</b>	<b>14.7</b>
Gain on sale of property, plant and equipment	8.4	2.7	5.7
Gain on sale of securities and investment securities	6.0	4.3	1.7
Gain on transfers of business	4.7		4.7
Gain from return of the entrust portion of the employee pension fund	4.0		4.0
Others	1.9	3.3	(1.4)
<b>Extraordinary loss</b>	<b>(56.8)</b>	<b>(72.8)</b>	<b>16.0</b>
Loss on sale and disposal of subsidiaries and affiliates	(19.2)	(0.4)	(18.8)
Write-down/off of investment securities	(12.9)	(17.6)	4.7
Amortization of transition amount under post-employment benefits accounting	(9.0)	(10.6)	1.6
Loss on sale and disposal of property, plant and equipment	(4.8)	(9.3)	4.5
Additional benefits for employees' early retirement	(3.4)	(17.9)	14.5
Write-down/off of property, plant and equipment	(2.8)	(13.1)	10.3
Others	(4.7)	(3.9)	(0.8)

## Major Subsidiaries (Domestic)

Segment	Company	Fiscal period	Net sales (Billions of Yen)	Operating income (vs. the previous fiscal period)	Comments
Petro-chemicals	V-Tech Corporation	Dec.	26.0	➡	Continuously in deficit due to slow sales in domestic market and Progress in streamlining
	Japan Polychem Corporation	Dec.	134.1	➡	Decrease in deficit due to progress in streamlining; suffering from lower margin
	J-Film Corporation	Dec.	29.8	➡	Operating income improved due to progress in streamlining based on merger
Specialty Chemicals	The Kansai Coke and Chemicals Co.,Ltd.	Mar.	41.0	➡	Lower margin, offset by progress in streamlining
	Mitsubishi Chemical Agri Inc.	Mar.	22.5	—	Newly consolidated
	Mitsubishi Chemical Media Co.,Ltd.	Mar.	20.1	➡	Operating income improved to the black due to higher margin and increase in sales volume
	Nippon Kasei Chemical Co.,Ltd.	Mar.	19.4	➡	Higher sales margin
	API Corporation	Mar.	29.1	➡	Operating income improved by the merger at the beginning of 2nd half of year 2002
Functional Products	Mitsubishi Plastics Inc.	Mar.	115.5	➡	Progress in streamlining, decrease in sales volume and decline in sales prices
	Mitsubishi Polyester Film Corporation	Dec.	28.2	➡	Lower sales margin; Increase in sales volume
	Mitsubishi Chemical Functional Products	Mar.	35.1	➡	Decline in sales prices
	Mitsubishi Chemical MKV Co.	Mar.	17.5	➡	Operating income improved by streamlining, offsetting low sales price in agricultural materials
Healthcare	Mitsubishi Pharma Corporation	Mar.	212.9	➡	Operating income improved due to the merger at the beginning of 2nd half of year 2002, Decline in prices of medicine, offset by increase of sales volume
	Mitsubishi Kagaku Bio-Clinical	Mar.	41.1	➡	Decline in Clinical Testing prices
Services	Mitsubishi Chemical Logistics Corp.	Mar.	73.1	➡	Increase in sales volume
	Mitsubishi Chemical Engineering Corp.	Mar.	106.7	➡	Lower margin

## Major Subsidiaries (Overseas)

Segment	Company	Fiscal period	Net sales (Billions of Yen)	Operating income (vs. the previous fiscal period)	Comments
Petrochemicals	P.T.Mitsubishi Chemical Indonesia	Dec.	38.8		Operating income significantly improved due to increase in sales volume and higher margin
	MCC PTA India Corp.Private Limited	Dec.	30.0		Operating income significantly improved due to increase in sales volume and higher margin
Specialty Chemicals	Mitsubishi Chemical Infonics Pte Ltd.	Dec.	18.6		Increase in sales volume of Degital Versatile Disc; Progress in business restructuring
	Verbatim	Dec.	39.9		Higher margin
	Mitsubishi Chemical America, Inc. (toners and organic photoconductors)	Dec.	21.0		Significant increase in sales volume; Progress in streamlining
Functional Products	Mitsubishi Polyester Film, LLC	Dec.	19.7		Increase in sales and production volume due to the new line put to the operation
	Mitsubishi Polyester Film GmbH	Dec.	18.3		Lower margin; Increase in sales volume

## Consolidated Balance Sheets

(Billions of Yen)

	March 31 2003	March 31 2002	Differences	Net differences
Cash and cash equivalents	65.3	79.9	(14.6)	(16.3)
Inventories	276.1	290.6	(14.5)	(10.6)
Trade receivables and others	582.1	617.0	(34.9)	(39.8)
Property, plant and equipment	830.1	860.9	(30.8)	(29.1)
Investments and other assets	363.4	397.7	(34.3)	(31.2)
<b>Total assets</b>	<b>2,117.0</b>	<b>2,246.1</b>	<b>(129.1)</b>	<b>(127.0)</b>
Short-term and long-term debt	583.8	630.3	(46.5)	(43.0)
Commercial paper	98.0	110.0	(12.0)	(12.0)
Bonds	280.4	311.3	(30.9)	(29.9)
Other liabilities	639.0	676.5	(37.5)	(45.6)
<b>(Total liabilities)</b>	<b>1,601.2</b>	<b>1,728.1</b>	<b>(126.9)</b>	<b>(130.5)</b>
<b>Minority interests</b>	<b>165.5</b>	<b>174.2</b>	<b>(8.7)</b>	<b>(9.3)</b>
Common stock	145.1	145.1	0.0	0.0
Additional paid-in capital	117.0	165.9	(48.9)	(48.9)
Retained earnings	100.6	31.9	68.7	68.8
Foreign currency translation adjustments etc.	(12.4)	0.9	(13.3)	(7.1)
<b>(Total shareholders' equity)</b>	<b>350.3</b>	<b>343.8</b>	<b>6.5</b>	<b>12.8</b>
<b>Total liabilities and shareholders' equity</b>	<b>2,117.0</b>	<b>2,246.1</b>	<b>(129.1)</b>	<b>(127.0)</b>
	March 31 2003	March 31 2002	Differences	Net differences
Short-term and long-term debt, Commercial paper and Bonds	962.2	1051.6	(89.4)	(84.9)
Discounted notes payable	1.7	2.8	(1.1)	(0.9)
Interest bearing debts	963.9	1,054.4	(90.5)	(85.8)
Ratio of shareholders' equity to total assets	16.5%	15.3%	1.2%	

\* Breakdown of (4.7) : Difference between (90.5) of Differences and (85.8) of Net differences in Interest bearing debts  
Newly consolidated etc. 7.3, Effect of change in Foreign Currency Exchange Rate (12.0)

## Consolidated Statement of Cash Flows

(Billions of Yen)

	March 31 2003		March 31 2002
Income(Loss) before income taxes	43.8		(55.4)
Depreciation and amortization	103.2		116.3
Decrease(Increase) in trade receivables and increase(decrease) in trade payables	8.5		6.0
Decrease(Increase) in inventories	10.3		18.9
Others	(33.3)		6.5
<b>Net cash provided by operating activities</b>	<b>132.5</b>		<b>92.3</b>
Payments for purchases of property, plant and equipment	(91.5)	Capital expenditures (85.3), Decrease of capital debts (6.2)	(98.6)
Payments for purchases of investment securities	(17.6)		(20.9)
Proceeds from sale of business, fixed assets and investment securities etc.	36.2	Sale of property, plant and equipment 10.9, Sale of investment securities 12.9, Sale of business 12.4	11.4
Others	16.8	Sale of marketable securities 3.8, Sale of long-term warranty deposit 3.7, Repaid loans receivable 9.3	(2.1)
<b>Net cash used in investing activities</b>	<b>(56.1)</b>		<b>(110.2)</b>
<b>Free cash flows</b>	<b>76.4</b>		<b>(17.9)</b>
Increase(Decrease) in debts	(84.9)	MCC (31.6) [Issuance of bonds 45, Repayments of bonds (76.5)], Debts (53.3)	21.6
Cash dividends paid and others	(8.1)	Dividends paid to Minority Shareholders (4.2), Treasury stock (4.8) etc.	(7.2)
<b>Net cash provided by(used in) financing activities</b>	<b>(93.0)</b>		<b>14.4</b>
Newly consolidated etc.	0.9	Newly consolidated 1.5, Foreign Exchange rate change (0.5)	41.6
<b>Increase(Decrease) in cash and cash equivalents</b>	<b>(15.7)</b>		<b>38.1</b>
Cash and cash equivalents at beginning of the period	75.0		36.9
Cash and cash equivalents at end of the period	59.3		75.0

## Consolidated Statements of Operations (2004 Forecast)

(Billions of Yen)

	2004 forecast			2003 Actual	Differences
	Full year	1st half	2nd half		
<b>Net sales</b>	<b>1,930.0</b>	<b>930.0</b>	<b>1,000.0</b>	<b>1,887.5</b>	<b>42.5</b>
<b>Operating income</b>	<b>92.0</b>	<b>36.0</b>	<b>56.0</b>	<b>92.0</b>	<b>0.0</b>
Income(Expenses) on financing activities	(12.0)	(6.0)	(6.0)	(11.4)	(0.6)
[Dividend income included in above]	[2.0]	[1.5]	[0.5]	[2.8]	(0.8)
Other non-operating income(expenses)	(9.0)	(4.0)	(5.0)	(9.7)	0.7
Equity in earnings of non-consolidated subsidiaries and affiliates	6.0	3.0	3.0	4.7	1.3
<b>Ordinary income(loss)</b>	<b>77.0</b>	<b>29.0</b>	<b>48.0</b>	<b>75.6</b>	<b>1.4</b>
Extraordinary gain(loss)	(12.0)	(2.0)	(10.0)	(31.8)	19.8
<b>Income(Loss) before income taxes</b>	<b>65.0</b>	<b>27.0</b>	<b>38.0</b>	<b>43.8</b>	<b>21.2</b>
Income taxes	(29.0)	(11.0)	(18.0)	(19.8)	(9.2)
Minority interests in consolidated subsidiaries	(12.0)	(5.0)	(7.0)	(2.6)	(9.4)
<b>Net income(loss)</b>	<b>24.0</b>	<b>11.0</b>	<b>13.0</b>	<b>21.4</b>	<b>2.6</b>

## Consolidated Net Sales by Major Business Segments (2004 Forecast)

(Billions of Yen)

	2004 forecast			2003 Actual	Differences
	Full year	1st half	2nd half		
<b>Total</b>	<b>1,930.0</b>	<b>930.0</b>	<b>1,000.0</b>	<b>1,887.5</b>	<b>42.5</b>
<b>Petrochemicals</b>	<b>735.0</b>	<b>363.0</b>	<b>372.0</b>	<b>679.1</b>	<b>55.9</b>
<b>Specialty Chemicals</b>	<b>432.0</b>	<b>212.0</b>	<b>220.0</b>	<b>451.8</b>	<b>(19.8)</b>
<b>Functional Products</b>	<b>329.0</b>	<b>158.0</b>	<b>171.0</b>	<b>320.7</b>	<b>8.3</b>
<b>Healthcare</b>	<b>294.0</b>	<b>147.0</b>	<b>147.0</b>	<b>320.0</b>	<b>(26.0)</b>
<b>Services</b>	<b>140.0</b>	<b>50.0</b>	<b>90.0</b>	<b>115.9</b>	<b>24.1</b>

## Consolidated Operating Income by Major Business Segments (2004 Forecast)

(Billions of Yen)

	2004 Forecast			2003 Actual	Differences	Break down of differences by factor			
	Full year	1st half	2nd half			Price	Volume	Cost reduction	Others
<b>Total</b>	<b>92.0</b>	<b>36.0</b>	<b>56.0</b>	<b>92.0</b>	<b>0.0</b>	(27.0)	17.0	14.0	(4.0)
Petrochemicals	18.0	5.0	13.0	20.6	(2.6)	(15.0)	9.0	6.0	(3.0)
Specialty Chemicals	25.0	11.0	14.0	30.5	(5.5)	(7.0)	3.0	3.0	(4.0)
Functional Products	14.0	7.0	7.0	10.8	3.2	(2.0)	2.0	2.0	
Healthcare	38.0	17.0	21.0	30.5	7.5	(3.0)	5.0	2.0	4.0
Services	9.0	2.0	7.0	9.9	(0.9)		(2.0)	2.0	
Corporate	(12.0)	(6.0)	(6.0)	(10.3)	(1.7)			(1.0)	(1.0)

## Consolidated Extraordinary Gain(Loss) (2004 Forecast)

(Billions of Yen)

	2004 forecast			2003	Differences
	Full year	1st half	2nd half	Actual	
<b>Total</b>	<b>(12.0)</b>	<b>(2.0)</b>	<b>(10.0)</b>	<b>(31.8)</b>	<b>19.8</b>
<b>Extraordinary gain</b>	<b>12.0</b>	<b>11.0</b>	<b>1.0</b>	<b>25.0</b>	<b>(13.0)</b>
Gain on sale of property, plant and equipment	3.4	2.8	0.6	8.4	(5.0)
Gain on sale of securities and investment securities	0.3		0.3	6.0	(5.7)
Gain on sale of business	0.0			4.7	(4.7)
Gain from return of the entrust portion of the employee pension fund	0.0			4.0	(4.0)
Gain on reduction of prior service cost	6.0	6.0		0.0	6.0
Others	2.3	2.2	0.1	1.9	0.4
<b>Extraordinary loss</b>	<b>(24.0)</b>	<b>(13.0)</b>	<b>(11.0)</b>	<b>(56.8)</b>	<b>32.8</b>
Amortization of transition amount under Post-employment benefits accounting	(8.5)	(4.2)	(4.3)	(9.0)	0.5
Additional benefits for employees' early retirement	(6.2)	(6.1)	(0.1)	(3.4)	(2.8)
Write-down/off of property ,plant and equipment	0.0			(2.8)	2.8
Loss on sale and disposal of property, plant and equipment	(5.3)	(1.8)	(3.5)	(4.8)	(0.5)
Loss on sale and disposal of subsidiaries and affiliates	(0.2)	(0.1)	(0.1)	(19.2)	19.0
Write-down/off of investment securities	0.0			(12.9)	12.9
Others	(3.8)	(0.8)	(3.0)	(4.7)	0.9

## Key Financials (Consolidated)

(Billions of Yen)

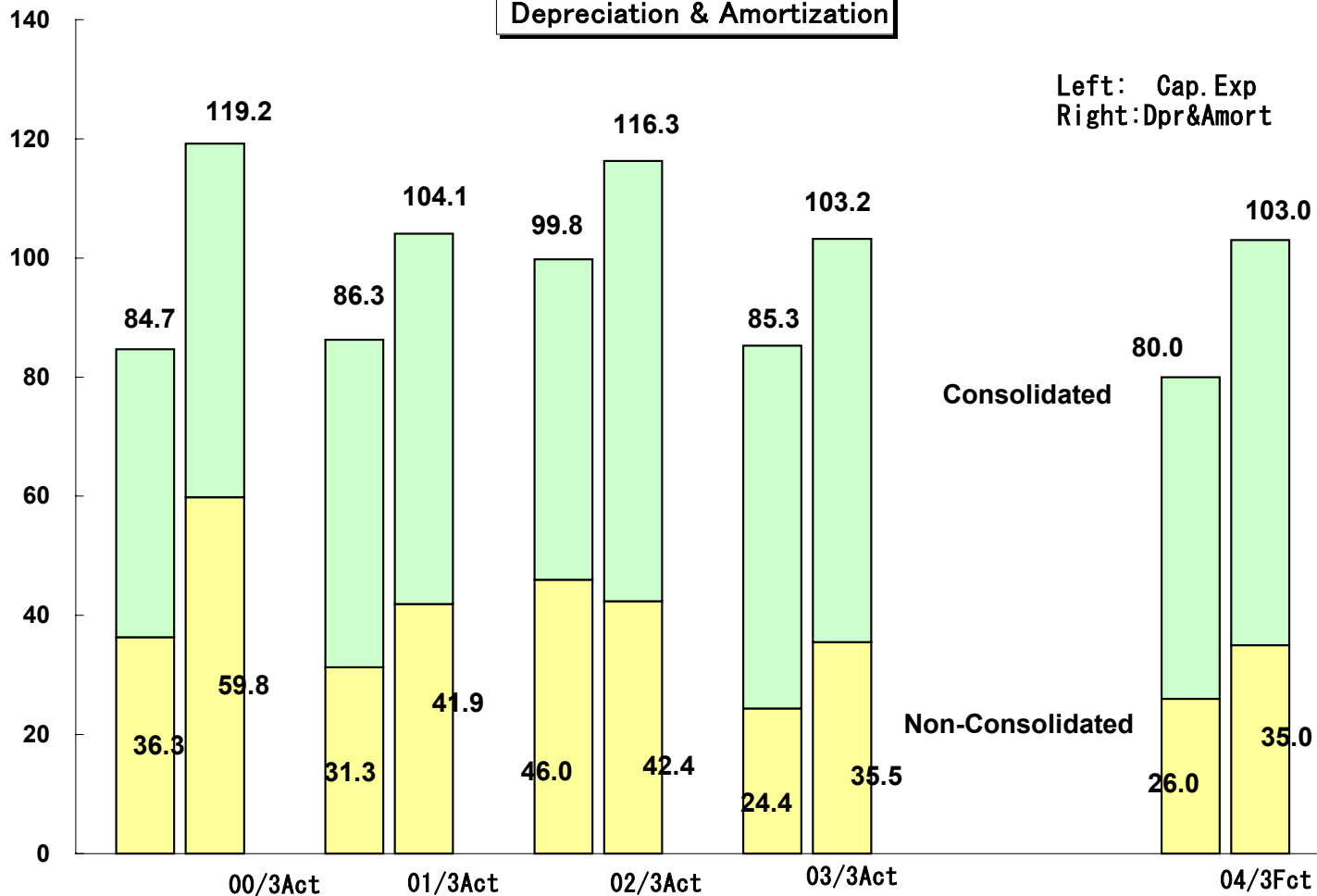
	2000	2001	2002	2003
ROA (%)	(2.0)	0.8	(2.6)	2.0
Free cash flows	40.7	53.1	(17.9)	76.4
Interest bearing debts	999.9	959.5	1054.4	963.9
Capital Expenditures	84.7	86.3	99.8	85.3
Depreciation & Amortization	119.2	104.1	116.3	103.2
R&D Expenses	66.6	68.0	84.6	91.0
Employees (Number)	33,465	33,034	38,617	37,633

\* ROA: Income(Loss) before income taxes /Total assets

Billions of Yen

**Consolidated Capital Exp. and  
Depreciation & Amortization**

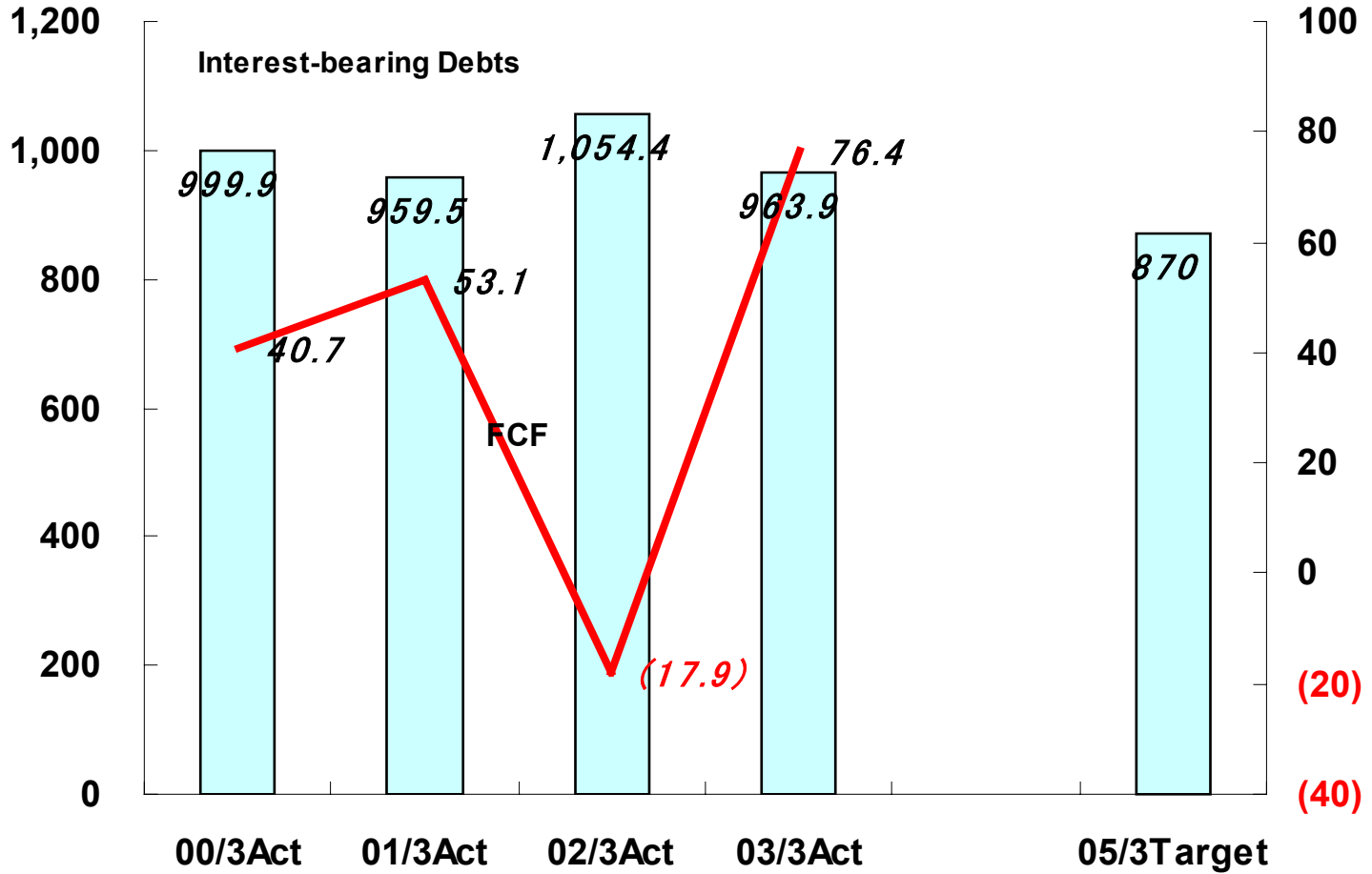
Left: Cap. Exp  
Right: Dpr&Amort



## Consolidated Interest-bearing Debts/FCF

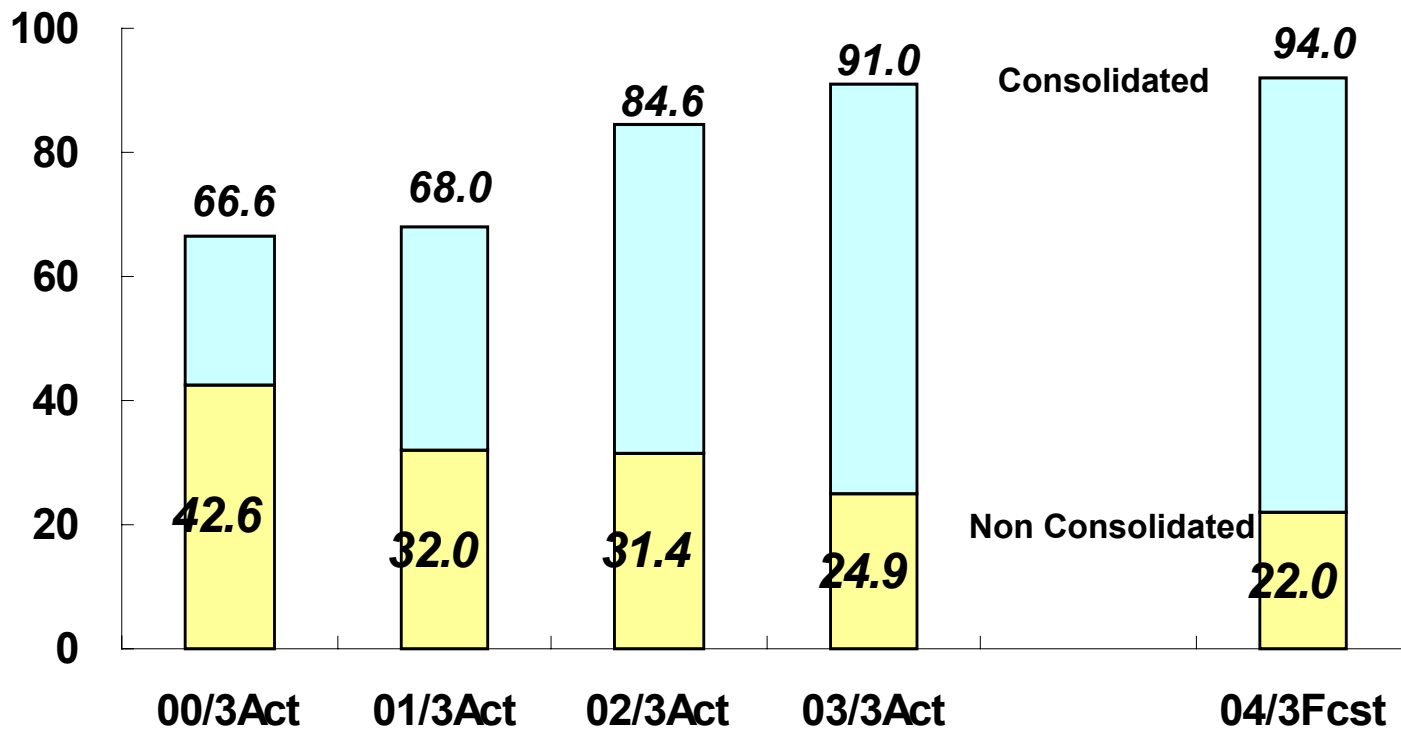
Billions  
of Yen

Billions  
of Yen

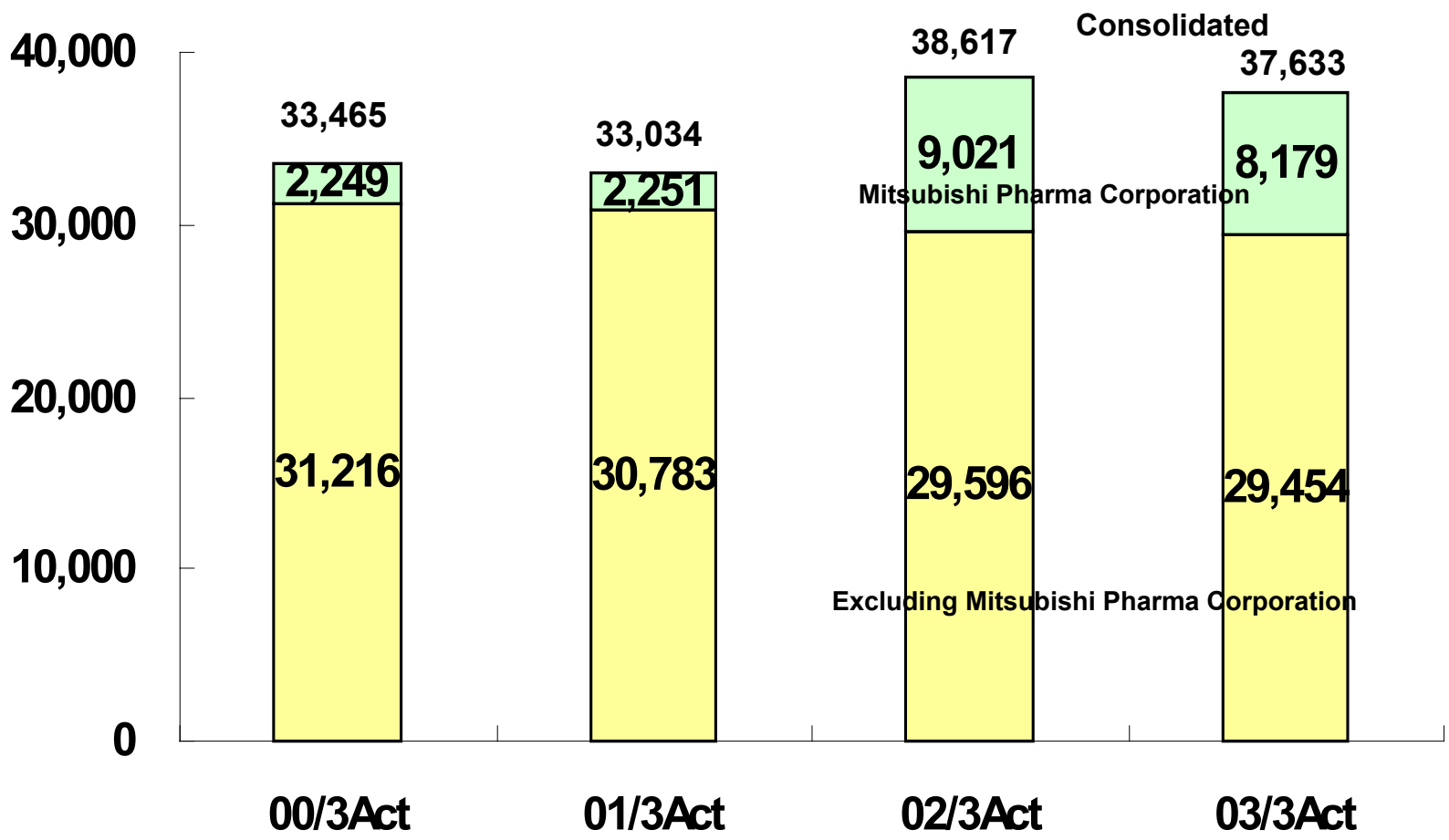


Billions of Yen

# Consolidated R&D Expenses



# Number of Employees (Consolidated)



## Statements of Operations-Non Consolidated

(Billions of Yen)

	2003	2002	Differences
<b>Net sales</b>	<b>674.6</b>	<b>669.3</b>	<b>5.3</b>
<b>Operating income</b>	<b>28.0</b>	<b>(7.8)</b>	<b>35.8</b>
Income(Expenses) on financing activities	3.2	2.2	1.0
[Dividend income included in above]	[10.5]	[10.5]	[0]
Other non-operating income	3.9	5.9	(2.0)
Other non-operating expenses	(11.9)	(13.3)	1.4
<b>Ordinary income(loss)</b>	<b>23.2</b>	<b>(13.0)</b>	<b>36.2</b>
Extraordinary gain	23.6	6.9	16.7
Extraordinary loss	(19.7)	(112.4)	92.7
<b>Income(Loss) before income taxes</b>	<b>27.1</b>	<b>(118.5)</b>	<b>145.6</b>
Current income taxes	3.7	(0.9)	4.6
Deferred income taxes	(14.8)	30.6	(45.4)
<b>Net income(loss)</b>	<b>16.0</b>	<b>(88.8)</b>	<b>104.8</b>



## 2004 Forecast-Non Consolidated

(Billions of Yen)

	2004 forecast			2003 Actual	Differences
	Full year	1st half	2nd half		
<b>Net sales</b>	<b>660.0</b>	<b>321.0</b>	<b>339.0</b>	<b>674.6</b>	<b>(14.6)</b>
<b>Operating income</b>	<b>18.0</b>	<b>5.0</b>	<b>13.0</b>	<b>28.0</b>	<b>(10.0)</b>
Income(Expenses) on financing activities	1.5	1.9	(0.4)	3.2	(1.7)
[Dividend income included in above]	[9.3]	[5.8]	[3.5]	[10.5]	(1.2)
Other non-operating income(expenses)	(8.5)	(3.9)	(4.6)	(8.0)	(0.5)
<b>Ordinary income(loss)</b>	<b>11.0</b>	<b>3.0</b>	<b>8.0</b>	<b>23.2</b>	<b>(12.2)</b>
Extraordinary gain(loss)	(4.0)	1.0	(5.0)	3.9	(7.9)
Current / Deferred income taxes	(2.0)	(1.0)	(1.0)	(11.1)	9.1
<b>Net income(loss)</b>	<b>5.0</b>	<b>3.0</b>	<b>2.0</b>	<b>16.0</b>	<b>(11.0)</b>

(Premised)

Exchange rate [Yen/\$]	125	125	125	121	4
Price of Naphtha (Domestic) [Yen/KL]	24,000	24,000	24,000	24,000	0

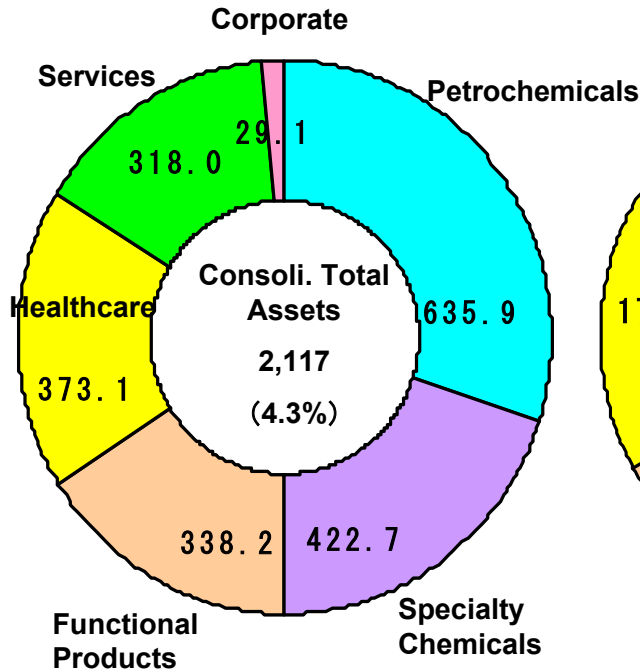
**Consolidated Operating Income by Region** (Billions of Yen)

	<b>2003</b>	<b>2002</b>	<b>Differences</b>
<b>Total</b>	<b>92.0</b>	<b>34.8</b>	<b>57.2</b>
<b>Japan</b>	94.2	45.2	49.0
<b>Overseas</b>	8.1	0.1	8.0
<b>Asia</b>	10.3	0.0	10.3
<b>Europe and America</b>	(2.2)	0.1	(2.3)
<b>Corporate</b>	<b>(10.3)</b>	<b>(10.5)</b>	<b>0.2</b>

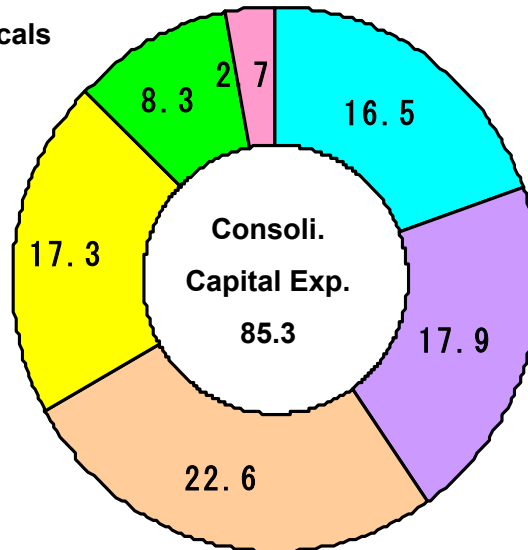
# 2003/3 Segment Information

(Billions of Yen)

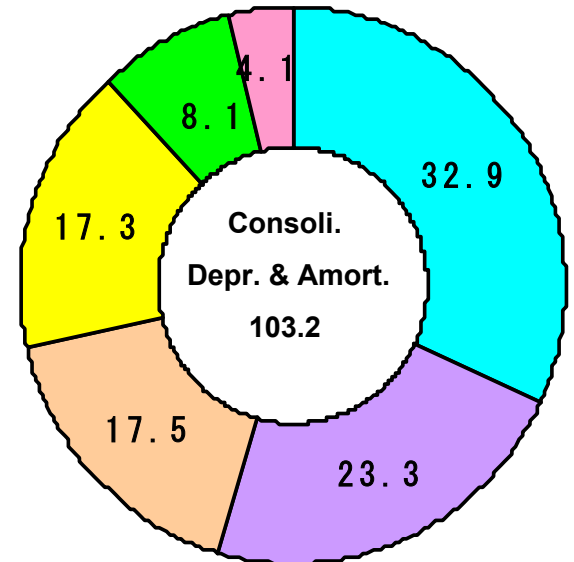
## Total Assets



## Capital Expenditures



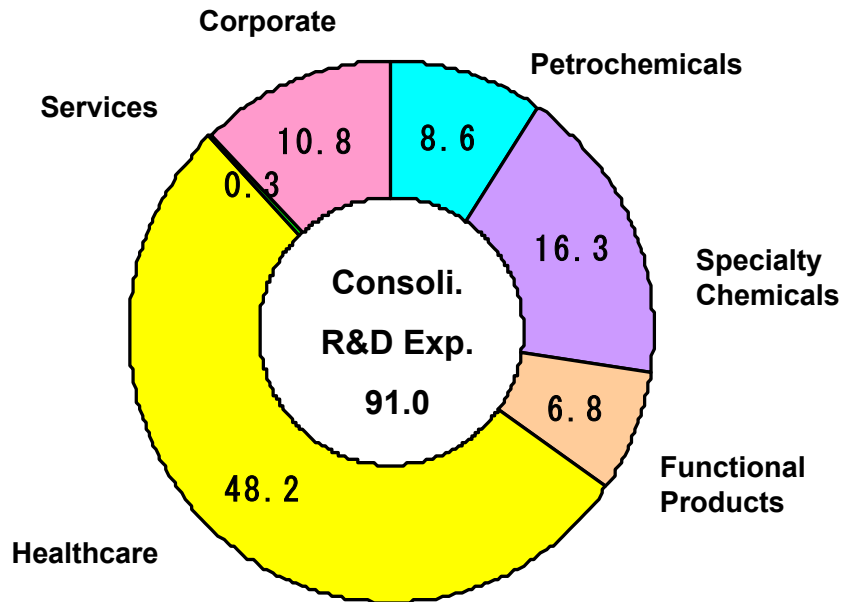
## Depreciation & Amortization



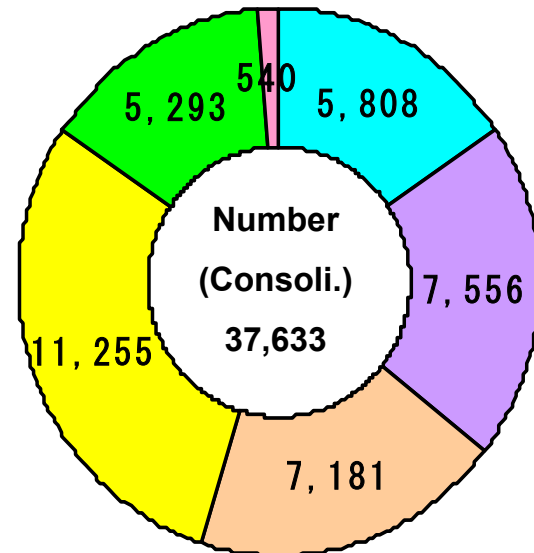
( ) : ROA (Return = Operating income)

## 2003/3 Segment Information

R&D Expenses (Billions of Yen)










Number of Employees



## 2004 Forecast - Major Subsidiaries (Domestic)

Segment	Company	Fiscal period	Net sales (Billions of Yen)	Operating income (vs. thw previous year)	Comments
Petrochemicals	V-Tech Corporation	Dec.	30.4	↗	Increase in sales prices etc.
	Japan Polychem Corporation	Dec.	133.8	↗	Progress in streamlining
	J-Film Corporation	Dec.	29.2	↗	Decline in sales prices, offset by increase in sales volume and fixed cost reduction
Specialty Chemicals	The Kansai Coke and Chemicals Co.,Ltd.	Mar.	40.1	→	Keep the same sales volume
	Mitsubishi Chemical Agri Inc.	Mar.	21.5	↗	Lower margin, offset by fixed cost reduction
	Mitsubishi Chemical Media Co.,Ltd.	Mar.	12.4	↘	Lower margin
	Nippon Kasei Chemical Co.,Ltd.	Mar.	16.6	↗	Fixed cost reduction etc.
	API Corporation	Mar.	33.7	↘	Lower margin due to price competition
Functional Products	Mitsubishi Plastics Inc.	Mar.	121.0	↗	Progress in streamlining and fixed cost reduction etc.
	Mitsubishi Polyester Film Corporation	Dec.	28.3	→	Lower margin, offset by improved product mix
	Mitsubishi Chemical Functional Products Inc.	Mar.	36.8	→	Decline in sales prices, offset by increase in sales volume
Healthcare	Mitsubishi Chemical MKV Co.,	Mar.	18.3	→	Increased fixed cost, offset by increase in sales volume
	Mitsubishi Pharma Corporation	Mar.	217.0	→	Increase in sales volume
Services	Mitsubishi Kagaku Bio-Clinical Laboratories,Inc	Mar.	43.6	→	Decline in sales prices
	Mitsubishi Chemical Logistics Corp.	Mar.	76.1	→	Lower margin, offset by increase in sales volume
	Mitsubishi Chemical Engineering Corp.	Mar.	107.5	↗	Fixed cost reduction etc.

## 2004 Forecast - Major Subsidiaries (Overseas)

Segment	Company	Fiscal period	Net sales (Billions of Yen)	Operating income (vs. the previous year)	Comments
Petrochemicals	P.T.Mitsubishi Chemical Indonesia	Dec.	42.3		Lower margin
	MCC PTA India Corp.Private Limited	Dec.	28.3		Lower margin
Specialty Chemicals	Mitsubishi Chemical Infonics Pte Ltd.	Dec.	7.1		Decline in sales prices
	Verbatim Corporation	Dec.	38.2		Decline in sales prices
	Mitsubishi Chemical America, Inc. (toners and organic photoconductors)	Dec.	22.4		Decline in sales prices offset by increase in sales volume
Functional Products	Mitsubishi Polyester Film, LLC	Dec.	23.5		Increase in fixed cost etc.
	Mitsubishi Polyester Film GmbH	Dec.	17.6		Keep the same sales volume